

# Curriculum Vitae

## Kirsten Sehnbruch

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### Academic Career

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- 2019 – 2024 British Academy Global Professor and Distinguished Policy Fellow at the International Inequalities Institute, **London School of Economics**.
- 2018 – 2019 **Academic Sabbatical** based at the Centre for Public Systems, Department of Industrial Engineering, Faculty of Physical and Mathematical Sciences, Universidad de Chile
- 2016 – 2018 **Director, Institute for Public Policy**, Faculty of Economics and Business, Universidad Diego Portales (Santiago, Chile)
- 2015 – 2018 Associate Professor, Institute for Public Policy, Faculty of Economics and Business, **Universidad Diego Portales** (Santiago, Chile)
- 2015 – 2018 Visiting Senior Fellow at the Department of International Development, **London School of Economics**
- 2015 – 2019 Affiliated Lecturer at the Centre for Latin American Studies, **University of Cambridge**. Lecturer on Latin American development, public policy and political economy.
- 2013 – 2019 Founding Board Member and Associate Researcher of the research hub **Centre for Social Conflict and Cohesion** Faculty of Economics and Business, Universidad de Chile. (www.coes.cl: COES was established with a USD 17m Grant from the Chilean National Science Council, which I coordinated. Fondap Number 15130009),
- 2012 – 2017 Director and founding member of the **Centre for New Development Thinking** (www.dev-out.cl)
- 2011 – 2015 Research Fellow, Faculty of Economics and Business, **Universidad de Chile**
- 2010– 2011 Assistant Professor, Instituto de Asuntos Públicos, **Universidad de Chile**
- 2005– 2009 Part-time Senior Scholar and Lecturer, Latin American Studies, **University of California at Berkeley**

## Education

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- 1998-2003**    **PhD in Social and Political Sciences, University of Cambridge**  
Thesis: *From the Quantity of Employment to the Quality of Employment: An Application of the Capability Approach to the Chilean Labour Market. PhD approved without corrections.*
- 1997-1998**    **Research MPhil in Latin American Studies, University of Cambridge**
- 1990-1994**    **Modern and Medieval Languages: French & Spanish MA Hons, University of Cambridge**

## Academic Activity

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### • Publications: Peer reviewed journal articles

- 2021            "The Quality of Employment in Central America: A Multidimensional Indicator" (with Pablo González, Mauricio Apablaza, Rocío Méndez and Verónica Arriagada) *Social Indicators Research* Vol. 158:107–141.
- 2020            "The Quality of Employment (QoE) in Nine Latin American Countries: a Multidimensional Perspective" (with Mauricio Apablaza, Pablo Gonzalez, Rocio Mendez and Veronica Arriagada) *World Development*, Vol. 127, 104738
- 2019            "Pension Regimes Built on Precarious Foundations: Lessons from a Longitudinal Study of Pension Contributions and Employment Trajectories in Chile" *Research on Aging*, Vol. 41, 10: pp. 961-987 (with Ignacio Madero-Cabib, Fabio Bertranou, Andres Biehl, and Esteban Calvo)
- 2019            "Job Quality in the European Employment Strategy: One Step forward, two Steps back?" *The European Review of Labour and Research*, Vol. 25(2): 165-180 (with Agnieszka Piasna, Brendan Burchell, and Nurjk Agloni)
- 2019            "Unemployment Insurance based on Individual Savings Accounts: Lessons for other Latin American and Developing Countries from Chile", *Development and Change*, Vol. 50(4): 948–975 (with Rafael Carranza and Joaquín Prieto)
- 2017            Special Issue Editor and Introduction on the 2010 Chilean Earthquake "The Impact of the Chilean Earthquake of 2010: Challenging the Capabilities of the Neoliberal State", *Latin American Perspectives*, Vol. 44(4): 4-9
- 2017            "The Social Policy Responses to the Chilean Earthquake and Tsunami of 2010", *Latin American Perspectives*, Vol. 44(4): 24-40 (with Nurjk Agloni, Walter Imilan and Claudia Sanhueza)
- 2015            Editor of a Special Issue and Introduction on the Quality of Employment, "The Quality of Employment in the Development Literature", *The International Labour Review*, Vol. 154(2): 167-170 (with José Antonio Ocampo)
- 2015            "More but not better Jobs in Chile? The Fundamental Importance of Open-ended Contracts", *The International Labour Review*, Vol. 154(2): 171-194 (with Jaime Ruiz-Tagle)
- 2015            "The Quality of Employment in the Latin American Development Literature: Theory and Evidence", *The International Labour Review*, Vol. 154, 2: 227-252 (with Joseph Ramos and Jürgen Weller)

- 2015 “Human Development and Decent Work: Why some Concepts succeed and others fail to impact the Development Agenda”, *Development and Change*, 46 (2): 197-224 (with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni)
- 2014 “The Quality of Employment and Decent Work: Definitions, Methodologies, and Ongoing Debates”, *Cambridge Journal of Economics*, 38 (2): 459-477. (with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni)  
This article was highlighted as the editor’s choice by the *Cambridge Journal of Economics*.
- 2012 “Do the Poor Count? A Review”, Book Review, *Social Forces*, Vol. 90
- 2010 “El impacto del sismo 2010 sobre el mercado laboral de la Región del Biobío”, *Sociedad Hoy*, No. 19, 2010, pp. 71-96. With Jorge Dresdner
- 2006 “Individual Savings Accounts or Unemployment Insurance?” *International Social Security Review*, Vol. 59 (1), 2006: 27-48.

• **Publications: Peer reviewed journal articles under review**

- “Regional Inequality in Multidimensional Quality of Employment (QoE): Insights from Chile, 1996-2017”, resubmit to *Regional Studies* (with Mauricio Apablaza, Pablo González, and Rocío Méndez)
- “Public Appointments as Informal Institutions: Lessons from the *Cuoteo* in Chile, 1990-2017”  
Revise and resubmit with *Revista Chilena de Ciencias Políticas* (with Peter Siavelis, Emmanuelle Barozet and Valentina Ulloa)
- “Designing Unemployment Insurance Systems in Developing Countries: Moral Hazard vs Liquidity Constraints in Chile”  
Revise and resubmit to the *Journal of Development Studies* (with Rafael Carranza and Dante Contreras)

• **Publications: Books**

- 2014 *El Balance: Política y Políticas de la Concertación, 1990-2010*, co-edited with Peter Siavelis, Santiago: Catalonia (ISBN: 978-956-32-4329-1). This book is the Spanish translation of *Democratic Chile*.
- 2013 *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, co-edited with Peter Siavelis, published by Lynne Rienner Publishers (ISBN: 978-158-82-6873-0).
- 2006 *The Chilean Labor Market: A Key to Understanding Latin American Labor Markets*. New York and Basingstoke: Palgrave Macmillan (ISBN: 978-140-39-7230-9).

• **Publications: Book chapters**

- 2020 Decent Work: Conceptualisation and Policy Impact (with Agnieszka Piasna and Brendan Burchell), Chapter for the *Encyclopedia of the UN’s Sustainable Development Goals*, Ed. Walter Leal Filho, Springer. DOI: 10.1007/978-3-319-71058-7\_107-1

- 2020 "Migrants in the Chilean Labour Market: a Story of successful Integration?" (with Veronica Arriagada and Mauricio Apablaza) in Juan Pablo Bonilla, Tatiana Gallego and Richard Sennett *Inmigrando: Empowering Destinies*, forthcoming, Inter-American Development Bank, Washington D.C.
- 2017 "Job quality: conceptual and methodological challenges for comparative analysis" in Damian Grimshaw, Colette Fagan, Gail Hebson and Isabel Tavora (eds.) *Making Work more Equal: A New Labour Market Segmentation Approach*, University of Manchester Press.
- 2014 "La calidad del empleo" in Antonio Stetcher (ed.) *Transformaciones del Trabajo, Subjetividad e Identidades. Lecturas psicosociales desde Chile y América Latina* (ISBN: 978-956-01-0087-0).
- 2013 "Political and Economic Life under the Rainbow" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Peter Siavelis.
- 2013 "From Social Debt to Welfare State?" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Dante Contreras.
- 2013 "Reducing Poverty: Real or Rhetorical Success?" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Silvia Borzutzky and Claudia Sanhueza.
- 2013 "The Labour Market under the Concertación" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing.
- 2013 "The Future of the Rainbow Coalition" In K. Sehnbruch and P. Siavelis (eds.), *Democratic Chile: The Politics and Policies of a Historic Coalition, 1990-2010*, Lynne Rienner Publishing. With Peter Siavelis.
- 2013 "La calidad del empleo en Chile: Entre teoría y medición" In Stefano Farné *La Calidad del Empleo en América Latina*, Colombia (ISBN: 978-958-71-0844-6).
- 2012 "Una metodología para medir la calidad del empleo en Chile" in *¿Qué significa el Trabajo Hoy?* Ana Cárdenas, Felipe Link and Joel Stillerman (eds.), Editorial Catalonia: Santiago, Chile
- 2010 "Desigualdad y condiciones laborales: desafíos futuros del mercado laboral chileno." In C. Hardy (ed.) *Ideas para Chile: Aportes desde la Centro-Izquierda* (ISBN: 978-956-00-0153-5). (with Jaime Ruiz-Tagle).
- 2010 "Unresolved Conflict within the Consensus: Bachelet's Inheritance of Labor and Employment Issues." In S. Borzutzky and G. Weeks (eds.) *The Bachelet Government*. University Press of Florida (ISBN:978-081-30-3475-1).
- 2008 "From the Quantity to the Quality of Employment." In S. Alkire, F. Comim and M. Qizilbash (eds.) *The Capability Approach in Human Development: Concepts, Applications and Measurement*. Cambridge: Cambridge University Press (ISBN: 978-052-18-6287-5).

## • Publications: Outreach and Dissemination Material (since 2019)

- 2021 Alternative Policy Solutions Policy Paper: *Multidimensional Quality of Employment (QoE) Index in Egypt: The Importance of an Employment Quality Approach to Policy*, American University of Cairo (with Rocío Méndez and Samer Atallah)
- 2021 Quality of Employment in Egypt and a Multidimensional Approach to Labor Market Policy, Policy Brief, American University of Cairo (with Rocío Méndez and Samer Atallah)
- 2021 27<sup>th</sup> May: *Chile's political establishment has been swept away – now there's hope for change*, The Guardian, Op-ed
- 2020 28<sup>th</sup> October: *Chile's latest steps towards true democracy are a beacon for the world*, The Guardian, Op-ed
- 2020 Some inconvenient truths about Latin America's poster child: What recent social protests have revealed about Chile, by invitation of the *Global Labour Journal*, Vol. 11 No. 1: January 2020 (with Sofia Donoso)
- 2020 *The Quality of Employment (QoE) in Nine Latin American Countries: a Multidimensional Perspective*, QoE Policy Brief, No. 1
- 2019 International Inequalities Institute Annual Report: British Academy Global Professorship Research Project: *Measuring the Quality of Employment (QoE) in Middle Income Countries*
- 2019 29<sup>th</sup> October: LSE Blog: *The cost of multidimensional inequalities in Chile underlines the need for a new social pact*
- 2019 30<sup>th</sup> October: *How Pinochet's economic model led to the current crisis engulfing Chile*, The Guardian, Op-ed
- 2019 International Inequalities Institute: Interview on Job Quality, produced by Davy Nougarede
- 2019 Lecture film on Measuring the Quality of Employment (QoE) in Middle Income Countries, produced by the University of Michigan

## • Publications: Working Papers

- 2021 "When Economic Growth is not Enough: A Multidimensional Approach to the Quality of Employment (QoE) in Egypt, 2006-2018 (with Rocío Méndez and Samer Atallah), Working Paper
- 2021 "Regional Inequality in Multidimensional Quality of Employment (QoE): insights from Chile, 1996-2017" with Mauricio Apablaza, Pablo González and Rocío Méndez Pineda. International Inequalities Institute, Working paper 61
- 2021 "Unemployment insurance in Chile: lessons from a high inequality developing country" with Rafael Carranza and Dante Contreras. International Inequalities Institute, Working paper 54
- 2021 "Multidimensional Quality of Employment (QoE) Index in Egypt: The importance of an employment quality approach to policy", with Rocío Méndez and Samer Atallah, Working Paper, Alternative Policy Solutions, American University of Cairo

- 2020 “Designing Unemployment Insurance Systems in Developing Countries: Moral Hazard vs Liquidity Constraints in Chile” (with Rafael Carranza and Dante Contreras). SSRN Working Paper No. 3607058.
- 2018 “Job Quality in the European Policy Debate: Conceptual and Methodological Considerations” (with Agnieszka Piasna, Brendan Burchell, and Nurjk Agloni). COES working paper No. 38.
- 2018 “The Quality of Employment in South America: A Multidimensional Indicator” (with Pablo González, Mauricio Apablaza, Rocío Mendez and Verónica Arriagada). Currently COES working paper No. 37.
- 2018 “The Quality of Employment in Central America: A Multidimensional Indicator” (with Pablo González, Mauricio Apablaza, Rocío Mendez and Verónica Arriagada). COES working paper No. 40.
- 2015 *The Chilean System of Unemployment Insurance Savings Accounts*, with Rafael Carranza, Dev-out Working Paper Series, No. 12
- 2015 *The Social Policy Responses of the Chilean State to the Earthquake and Tsunami of 2010*, with Walter Imilan, Nurjk Agloni and Claudia Sanhueza, Dev-out Working Paper Series, No. 11
- 2013 *Human Development and Decent Work: Why some Concepts succeed and others fail to impact the Development Agenda*, with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni, Dev-out Working Paper Series, No. 5
- 2012 *The Quality of Employment in the Academic Literature: Definitions, Methodologies, and Ongoing Debate*, with Brendan Burchell, Agnieszka Piasna, and Nurjk Agloni, Dev-out Working Paper Series, No. 1
- 2012 “Unable to Shape the Political Arena: The Impact of Poor Quality Employment on Unions in Post-Transition Chile”, Dev-out Working Paper Series, No. 4
- 2009 *The Bachelet Administration: The Normalisation of Politics in Chile*, Working Paper No 26, Centre for Latin American Studies, UC Berkeley, with Peter Siavelis.
- 2009 *A Record Number of Conflicts? Michelle Bachelet’s Inheritance of Unresolved Employment Issues*, Working Paper No. 28, Center for Latin American Studies, UC Berkeley.
- 2007 *The Chilean Elections of 2006*, Working Paper, Center for Latin American Studies, UC Berkeley
- 2004 *Privatized Unemployment Insurance: Can Chile’s New Unemployment Insurance Scheme serve as a Model for other Developing Countries?* Center for Latin American Studies, University of California at Berkeley Working Paper Series, No. 12
- 2004 *From the Quantity of Employment to the Quality of Employment: An Application of the Capability Approach to the Chilean Labour Market*, Working Paper No. 9, Center for Latin American Studies, UC Berkeley

• **Publications: Other Reports**

- 2021 Multidimensional Quality of Employment (QoE) Index in Egypt: The importance of an employment quality approach to policy, Policy Paper and Brief prepared for the Alternative Policy Solutions Project at the American University of Cairo
- 2016 Cambridge Institute for Sustainability Leadership: “Investment Impact Reporting: Development of impact reporting methodology for ‘decent work’”
- 2015 Ministry of Energy, Chile: Asesoría Técnica Especializada para el desarrollo de una metodología para el análisis prospectivo y monitoreo de la política energética a largo plazo (Report of the Advisory Committee on the Development of a Methodology for the future Analysis and Monitoring of a long-term Energy Strategy), Principal Author: Rodrigo Palma Behnke
- 2015 Ministry of Energy, Chile: Acompañamiento en el diseño conceptual de la unidad de prospectiva y política energética del Ministerio de Energía (A Conceptual Design for the Prospective Energy Policy Unit of the Ministry of Energy), Principal Author: Rodrigo Palma Behnke
- 2014 Ministry of Energy, Chile: Ruta de la Innovación en Energía (A Strategy for Innovation in Energy), Principal Author: Rodrigo Palma Behnke
- 2014 Report for the ILO, Geneva: The Chilean System of Unemployment Insurance Savings Accounts, with Rafael Carranza
- 2013 Report for the ILO, Geneva: A review of unemployment insurance systems in Latin America
- 2011 Report for European Commission, DG Employment, *The Impact of the EU-Chile Free Trade Agreement on the Chilean Labour Market*
- 2010 Report for UNDP and the Ministry of Labour, Chile, with Jaime Ruiz-Tagle: *Un Indicador de la Calidad del Empleo*. Report produced for the new Sistema de Información Laboral ([www.sil.gob.cl](http://www.sil.gob.cl))
- 2003 *Un Marco conceptual para clasificar los diferentes modos de empleo en Chile*, Undersecretariat of Social Security, Santiago, Chile
- 2000 *Características del empleo en Chile: Diseño y resultados de una encuesta especial sobre la calidad del empleo en el Gran Santiago*, undertaken in September 1999, Ministry of Labour, Santiago, Chile
- 2000 *Características del desempleo en Chile*, Working Paper, Ministry of Labour, Santiago, Chile

#### • Teaching

- 2015 – 2018 Visiting Professor for MPhil in Latin American Studies, University of Cambridge: includes lectures, seminars and supervisions
- 2010 – 2018 Research methods and Development Studies at undergraduate, graduate, and PhD level at the University of Chile, various faculties
- 2006 – 2008 Latin American Development and Labour Markets, Course for advanced level undergraduates and graduates, 4 units, UC Berkeley
- 2006 – Supervision and examination of graduate students (MA and PhD)

• **Research Grants:**

- 2021 Exceptional Supplementary Grant from the British Academy that extends my Global Professorship by one year to compensate for Covid related delays. £212,000.
- 2021 Emirates Foundation: Academic Collaboration with Arab Universities Programme. *Researching the Quality of Employment in the Middle East*. £80,000 over two years.
- 2020 Alternative Policy Solutions (American University of Cairo): Small Research Project for *Measuring the Quality of Employment in Egypt*.
- 2018 Awarded a Global Professorship by the British Academy (PI): *The Quality of Employment (QoE) in Middle Income Countries*. £749,816 over three years (2019-2023). Grant number: GP1\100170.
- 2017 PI of COES research grant for the study of the quality of employment of migrant populations in Santiago and Antofagasta (with Roberto Gonzalez, Pontificia Universidad Católica de Chile and Veronica Arriagada)
- 2017 PI of Fondecyt Project Number 1171025 *"Expanding Research on Social Indicators and Work: The Quality of Employment in Developing Countries, 2017-2020"* (approx. US\$360,000 at 2017 exchange rates)
- 2016 Co-PI of Fondecyt Project Number 1160984 *"¿Malas prácticas" o "aceitar la máquina"? Las instituciones informales en tiempos de cambios políticos y su impacto en la democracia chilena (2016-2019)*. "Research Project on "Bad practices or oiling the political machine? Informal institutions during times of political change and their impact on Chilean democracy" (approx. US\$340,000 at 2016 exchange rates)
- 2015 PI of COES research grant for the study of methodologies for measuring the quality of employment in developing economies (with Pablo González, Universidad de Chile)
- 2014-2015 PI of COES research grant for the study of informal institutions at the micro-political level in Chile (with Peter Siavelis, University of Wake Forest, and Emmanuelle Barozet, Universidad de Chile)
- 2014-2016 COES research grant for establishing an Observatory of Labour Strikes in Chile: (<http://coes.cl/observatorio-de-huelgas-laborales-2/>).
- 2013-2018 Grant Coordinator of the ANID/FONDAP Project (Grant Number 15130009) that establishes the Centre for Social Conflict and Cohesion at the Department of Economics at the University of Chile.
- Fondap projects are awarded by the Chilean equivalent of the National Science Foundation (US) or of the Economic and Social Research Council (UK) to establish research hubs on issues that are considered a priority for Chile's development process. Their mandate is to operate according to the highest international standards of academic excellence.
- The grant awarded US\$8.5m for five years and was renewed in September 2018 for another US\$8.5m for a further 5 years to total US\$17m.
- 2013-2015 PI of Domeyko II – URedes research grant awarded by the Academic Vice-chancellor's office of the University of Chile and by the Dean of the Faculty of



Economics of the University of Chile to be used as seed money for the institutional development of the Centre for New Development Thinking. (USD 190,000).

- 2012-2017 PI of Chilean research team participating in the Seventh Framework Programme Grant from the European Union (Theme SSH.2011.1, Grant Agreement No. 290752, Funding: €8m) for *Enhancing Knowledge for Renewed Policies against Poverty* (Nopoor). See [www.nopoor.eu](http://www.nopoor.eu)
- 2011 Cambridge Humanities Research Grants Scheme, University of Cambridge

#### • Media

Frequent spokesperson for the Institute of Public Policy of the Universidad Diego Portales and for the Centre for Social Conflict and Cohesion Studies (COES) on development policy for almost all print, internet, TV and radio outlets in Chile: 2015 - 2018.

Articles published by *Open Democracy* and *The Monkey Cage* (the political science blog of the Washington Post) on Chilean Politics

Contributor of Op-ed Columns, interviews and other articles to *La Tercera*, *La Segunda* and *El Mercurio* (Chile's main newspapers), *The Clinic* (satirical newspaper), *Pulso* and *Diario Financiero* (financial newspapers), *The Guardian* (UK and US edition), *BBC* (World and Latin America)

Radio and TV: KPFA radio (PBS station), BBC, Telemundo TV, Univision, Al Jazeera TV, CNN Chile and TVN Chile and many other Chilean media outlets.

Regular contributor to the Berkeley Review of Latin American Studies, 2004 - 2013

#### Reviewer of the following journals:

Cambridge Journal of Economics, Comparative Politics, Law and Social Enquiry, Human Performance, Human Relations, International Labour Review, Journal of Latin American Studies, Journal of Social Policy, Latin American Politics and Society, Social Forces, Social Indicators Research, World Development among others.

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### PhD Details: Social and Political Sciences, 1999 - 2003

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• **Dates:** PhD commenced: Oct 1999, concluded in May 2003, viva in Sept 2003, thesis accepted without corrections by the examiners, Professor William Brown, Faculty of Economics, University of Cambridge and Dr Alan Angell, Professor of Political Science, University of Oxford. Graduated May 2004

• **Thesis Title:** *From the Quantity of Employment to the Quality of Employment: An Application of the Capability Approach to the Chilean Labour Market*, Faculty of Social and Political Sciences, University of Cambridge

• **Fieldwork Research undertaken in 1999:** a representative survey of all employed and unemployed workers in *Gran Santiago*. The aim of the survey was to investigate issues not covered by existing labour market surveys in Chile (including employment histories) and thus

provide information that could lead to a more comprehensive analysis of work and occupations in Chile.

## **Other Work Experience**

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### **• Selected Advisory Projects**

- 2020 Member of the Ministerial Commission of Experts instituted by the Chilean Ministry of Labour to develop an index of the Quality of Employment
- 2016 Cambridge Institute for Sustainability Leadership: “Investment Impact Reporting: Development of impact reporting methodology for ‘decent work’”
- 2013 – 2014 Consultant to the International Labour Organization in Geneva for a project on unemployment insurance in Latin America
- 2010 Consultant to European Union (EU), in collaboration with Ergon Associates, London, UK, to measure the impact of the EU's free trade agreement (FTA) with Chile on the quality of employment generated by those economic sectors most affected by the FTA.
- 2009–2010 Consultant on a project that developed an indicator of the quality of employment in Chile (with Jaime Ruiz-Tagle). The project was co-financed by the UNDP, Santiago and the Chilean Ministry of Labour. The report and indicators developed constitute an important input into the government's Labour market information system (Sistema de Información Laboral: [www.sil.gob.cl](http://www.sil.gob.cl))
- 2002 – 2003 Consultant to the Undersecretary of Social Security, Ministry of Labour, Chile. Work on a Project preparing a pension reform in Chile. The project included an analysis of existing data management and information systems, the design of a consolidated database for the state managed pension systems (INP and others), and designing a conceptual framework for classifying new employment modes in Chile. The Project was financed by the *Gesellschaft für Technische Zusammenarbeit* (Gtz – German Development Cooperation).
- 2001 An analysis of employment histories in Gran Santiago – a study commissioned by the Chilean Labour Office (*Dirección del Trabajo*).
- 2000 A study of Employment Conditions in *Gran Santiago* with a particular focus on the impact of the 1998/9 economic crisis on the labour market – commissioned by the Chilean Ministry of Labour
- 2000 A study of Unemployment in *Gran Santiago* and a presentation of how the proposed Unemployment Insurance would impact the unemployed – commissioned by the Chilean Ministry of Labour

### **• Non-academic Employment**

- 1997 **European Commission**, Brussels, Directorate General 1B (External Relations): Mexico Desk. Working on EU Trade Agreement with Mexico.
- 1994 – 1997 **Goldman Sachs International**, London, Equity Analyst, Asset Management Division focused on Italy, Belgium and Germany.

Professional Qualification: Associate of the IIMR (Equivalent of Chartered Financial Analyst – CFA).

1992 – 1993 **Price Waterhouse**, Buenos Aires and Manchester, UK: trainee auditor.

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## Languages

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Trilingual: English, German, and Spanish

Fluent: French

Basic: Italian and Portuguese